# VNU I ASIA PACIFIC

CONNECTING PEOPLE, BRANDS AND MARKETS THROUGH POWERFUL PLATFORMS

www.vnuasiapacific.com





# Welcome to VNU!

Economic power is shifting from west to east. Today, South East Asia is one of the most important growth drivers of the global economy. The region's markets provide attractive sales, sourcing and investment opportunities in various industries to companies all over the world. As a result, the exhibition and conference industry in South East Asia is enjoying one of the highest regional growth rates worldwide. VNU Asia Pacific is located right at the center of this global power shift. From our regional hub in Thailand, we organize exhibition and conference platforms across various industries in all key markets in South East Asia.

Sà-wàt-dee and Welcome to Bangkok,





# **SOUTH EAST ASIA – A GLOBAL GROWTH DRIVER**

A young population, strong economic growth, a fast-emerging middle class, numerous Free Trade Agreements and a unique geo-strategic location: South East Asia is a region on the rise.



people are living in South East Asia, 46% of them in urban areas. These are 140 million more consumers than in the European Union



of companies in ASEAN are projecting growth.

This makes ASEAN the most optimistic trade bloc globally



new consumers will join the ranks of the middle class in South East Asia by 2022



is the regional GDP growth rate of South East Asia, the second highest in the world after the Commonwealth of Independent States

30.2

years is the median age in South East Asia with 3 out of 5 people below the age of 35



is the market value that the MICE industry in Asia Pacific is forecasted to reach by 2025. The current Compound Annual Growth Rate is 8.6%

# **VNU ASIA PACIFIC AT A GLANCE**



# Diverse portfolio of exhibitions and conferences across industries

The constantly evolving show portfolio in South East Asia includes exhibition and conference brands in the AgriTech, Animal Husbandry, Animal Companion, Food, Lifescience and Biotechnology industries.



#### A new era of MICE

Queen Sirikit National Convention Center is recognized as a worldclass convention and exhibition venue, managed by N.C.C. Management & Development Co., Ltd., a subsidiary of TCC Assets (Thailand). The new venue will be the largest and most cuttingedge convention center in the city center of Bangkok with approximately 280,000 square meters gross.

# Regional business hub in the heart of Bangkok

The PARQ, Thailand's first mixed-use development targeting both WELL and LEED Gold Certification, within walking distance of the Queen Sirikit National Convention Center (QSNCC) in the heart of Bangkok.



# Global networks and strong regional linkage

With global reach and strong regional linkage, our sales network covers 45 countries. We know how to sell exhibitions and conferences on a local, regional and global scale.





# A strong team of international and local MICE experts

Passionate. Professional. Driven. VNU's team in Bangkok consists of MICE enthusiasts from Thailand, China, the Philippines, the Netherlands and Germany.



### A widely diversified shareholder

Networks are key, especially in Asia. VNU Asia Pacific's Thai shareholder TCC Assets (Thailand) belongs to one of South East Asia's leading conglomerates, TCC Group. The corporate portfolio includes real estate development, hospitality services, as well as engineering and lifestyle services.



# **CORPORATE STRUCTURE**



In English, Jaarbeurs means "yearly fair". The first Jaarbeurs was in Utrecht back in 1917. Today, Jaarbeurs is one of the Netherlands most successful global corporations, serving customers throughout Europe and via Jaarbeurs International VNU Group, the rest of the world.



The VNU Group consolidates the international exhibition business of Jaarbeurs. The group is divided into three separate and distinctive companies, which closely co-cooperate across borders.

### **VNU** | EUROPE



The VNU Europe office is located in Utrecht within the extensive Jaarbeurs complex. The international team is wholly focused on the livestock sector, and specializes in organizing the worldwide VIV portfolio.

#### **VNU** ASIA PACIFIC



VNU Asia Pacific is located at THE PARQ, an ultramodern office and lifestyle complex in the heart of Bangkok. VNU Asia Pacific is a strategic joint venture between Jaarbeurs and Southeast Asia's leading corporate conglomerate TCC Assets (Thailand).

### **VNU** | ASIA



VNU Asia is based in the heart of Shanghai at the famous Nanjing Road. The company is a strategic joint venture between Jaarbeurs and Keylong Exhibitions. The company organizes exhibitions in all major economic centers of China.



# TCC ASSETS (Thailand) CORE BUSINESS

### Real Estate Investment & Development











...that VNU Asia Pacific's sister company N.C.C IMAGE is also committed to provide excellent and one-stop service for Thailand's exhibition industry?

The service portfolio includes standard and special booth design, backdrop construction, carpeting services, furniture rental, electrical equipment provision, and installation services.

Turning exhibitor concepts into design realities with speed, service excellence and the famous Thai smile, the company forms - since its foundation in 1995 - a key pillar of Thailand's success as a worldwide leading MICE destination.

More information can be found on www.nccimage.com

### Hospitality





















45,200 m<sup>2</sup>

**Exhibition Space** 

9,100 m<sup>2</sup>

Convention / Meeting Space

50

Breakout Rooms

13,600 m<sup>2</sup>

Restaurant / Retail Space

# **VNU Asia Pacific Portfolio**



#### **AGRIFUTURE CONFERENCE & EXHIBITION**



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, DLG International | Venue: True Digital Park | www.agritechnica-asia.com/agrifuture-conference
Agrifuture Conference & Exhibition is an exclusive event held in Bangkok aimed at farming experts with advanced technical solutions for the Asian region. From a novel sensor start-up solution to health and nutrition advice, along with vertical farming know-how, the event offers a highly technical and international platform with more than 350 attendees from 21 countries.





#### **AGRITECHNICA ASIA - Digital Connect**



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, DLG International | Frequency: October 14, 2020 and every month on the 3rd week (1st Edition) | <a href="https://www.agritechnica-asia.com">www.agritechnica-asia.com</a>
AGRITECHNICA ASIA Digital Connect – the series of monthly online sessions and product pitches starting from 14th of October. Manufacturers, buyers and agricultural experts will be invited to experience and get connected with industry leaders via this brand new interactive online platform.



#### AGRITECHNICA ASIA



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, DLG International | Frequency: Every 2 years (1st Edition in 2017)

Venue: Bangkok International Trade and Exhibition Centre (BITEC) | www.agritechnica-asia.com

AGRITECHNICA ASIA is Southeast Asia's largest trade fair for agricultural machinery and equipment. The exhibition specializes on Asia's medium and large-scale farmers. AGRITECHNICA ASIA emphasizes on agricultural engineering solutions that are both relevant and important to the development of agriculture in the Asian markets.



#### **Aquatica ASIA**



#### Jakarta, Indonesia

Organized by: VNU Asia Pacific & PT Global Permata Perkasa (GPP) | Frequency: Every 2 years co-located with ILDEX Indonesia Venue: Hall 3A, Indonesia Convention Exhibition (ICE) | <a href="https://www.aquaticaasia.com">www.aquaticaasia.com</a>



Aquatica ASIA, an international exhibition focus on the aquaculture industry and to aiming to improve fisheries production. Over the past years aquaculture profile is already presented in the comprehensive livestock event "ILDEX Indonesia", however, as one of the world's largest consuming market, organizers see the opportunities to further boost the aquaculture segment and create a designated event in this profile.



#### **Bio Asia Pacific**



#### Bangkok, Thailand







#### FREE FROM FOOD ASIA



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, EBCEXPO | Frequency: Every 2 years | Venue: Forum 4, IMPACT Muang Thong Thani | www.bangkok.freefromfoodexpo.com Free From Food Asia is the only dedicated Food Exhibition covering free from, organic, functional and vegan food trade for Importers, Traders, Retail and many other distribution channels from the Middle Fast and ASFAN countries.

Investment Asia' focusing on Life Sciences, Health and Technology. Bio Asia Pacific co-locates with Thailand LAB INTERNATIONAL 2020.





#### **Horti ASIA - Digital Connect**



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, DLG International | Frequency: October 14, 2020 and every month on the 3rd week (1st Edition) | www.horti-asia.com Horti ASIA Digital Connect - the series of monthly online sessions and product pitches starting from 14th of October. Manufacturers, buyers and agricultural experts will be invited to experience and get connected with industry leaders via this brand new interactive online platform.



#### Horti ASIA



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, DLG International | Frequency: Every 2 years (1st Edition in 2012)

Venue: Bangkok International Trade and Exhibition Centre (BITEC) | www.horti-asia.com

Southeast Asia's largest trade exhibition for smart horticulture showcasing the latest innovation of horticultural & floricultural production and processing technology in order to overcome crop growing challenges namely the increasing labor shortage, pricing competition, and therefore, the requirement to reduce production costs.



#### **ILDEX INDONESIA**

# ILDEX INDONESIA

#### Jakarta, Indonesia

Organized by: VNU Asia Pacific | Frequency: Every 2 years (1st Edition in 2013) | Venue: Indonesia Convention Exhibition (ICE) | <a href="https://www.ildexindonesia.com">www.ildexindonesia.com</a>
The international livestock, dairy, meat processing and aquaculture exposition has become a leading trade exhibition in the Asia region with high attendance and strong business opportunities. Livestock experts and leading exhibitors have stated that it is the best marketplace and international business platform for the Indonesian market.



#### **ILDEX Vietnam**



#### Ho Chi Min City, Vietnam

Organized by: VNU Asia Pacific | Frequency: Every 2 years (1st Edition in 2006) | Venue: Saigon Exhibition and Convention Center (SECC) | www.ildex-vietnam.com
The international livestock, dairy, meat processing and aquaculture exposition has become a leading trade exhibition in the Asia region with high attendance and
strong business opportunities. Livestock experts and leading exhibitors have stated that it is the best marketplace and international business platform for the
Vietnamese market.



#### PRE-CONNECT by PET FAIR



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, VNU Asia | Venue: Bangkok International Trade and Exhibition Centre (BITEC)

1st Edition in Southeast Asia (since 1994 in Shanghai) | www.petfair-sea.com



1- Editori ili Soddiedat Asia (Since 1774 ili Shanghai) | www.petiali Sed.com

One day platform for global brands and innovated products to connect with Asian buyers: PRE-CONNECT ahead of the live event in January.



#### PET FAIR SEA, PREMIERE



#### Bangkok, Thailand

Organized by: VNU Asia Pacific, VNU Asia | Venue: Bangkok International Trade and Exhibition Centre (BITEC) | 1st Edition in Southeast Asia (since 1994 in Shanghai) | www.petfair-sea.com



Pet Fair SE ASIA is representing a Business community of brands, trade, and distribution. The fair serves the early adopters of change. Today this business hub goes global for sourcing the novelty petfood. For Asian markets, Petfair is home to all kind of added-value distribution via pet retails, e-commerce, hospitals and clinics. Happy industries emerging at the fair are pet nutrition as food, snacks, supplements, petfood, health, veterinary to-go solutions and pet accessories.



#### **Meat Pro Asia**



#### Bangkok, Thailand



Meat Pro Asia is a professional trading platform for food processing machinery and packaging technologies. Organized alongside with VIV Asia, these two strong brands provide the complete supply chain from feed to food to processing and packaging and retail, attracting the entire spectrum of food technology leaders around the world.



#### Thailand LAB INTERNATIONAL



#### Bangkok, Thailand

Organized by: VNU Asia Pacific | Frequency: Every year (1st Edition in 2011) | Venue: Bangkok International Trade and Exhibition Centre (BITEC) www.thailandlab.com

Thailand LAB INTERNATIONAL 2020 is one of Asia's leading laboratory exhibitions. Thailand LAB INTERNATIONAL showcased laboratory equipment covering areas of Analytical & Testing, Calibration & Metrology, Clinical & Diagnostic, Environmental & Safety and Research & Development. The exhibition is held every year during September in Bangkok, Thailand.



#### VICTAM AND ANIMAL HEALTH AND NUTRITION ASIA



#### Bangkok, Thailand

Organized by: VNU Europe, VNU Asia Pacific, VICTAM Corporation | Frequency: Every 2 years | Next: January 18-20, 2022 Venue: Bangkok International Trade and Exhibition Centre (BITEC) | 1st Edition | www.vivhealthandnutrition.nl



Animals can only be productive if they are healthy. This show offers all solutions for technology, ingredients and additives to manufacture and process feed for animals, pets and aquatics, and the latest in pharmaceutics and ingredients, genetics and high-tech animal health solutions – presented by VICTAM and VIV.



#### VIV Asia



#### Bangkok, Thailand

Organized by: VNU Europe, VNU Asia Pacific | Frequency: Every 2 years (1st Edition in 1993)

Venue: Challenger Hall 1-3, IMPACT Muang Thong Thani | www.vivasia.nl

VIV Asia is the biggest and most complete feed to food event in Asia. This VIV hub offers a unique selection of companies. A must-attend for all professionals in animal protein production, including the downstream part of the supply chain. In 2021 VIV Asia moves to a bigger venue to host a steadily growing show.

# Professional Conference Organizer Service

Services for International and Domestic Conferences, Meetings, Seminars & Workshops

# Professional Conference Organizer | Scope of Services



# **Professional Conference Organizer | Why work with us?**

- 8 years experience (since 2012 until now) in a variety of business sectors, such as: AgriTech, Animal Husbandry, Animal Companion, Food, Life Sciences, Biotechnology and Medical.
- Organizing Exhibition's seminars regularly at more than 20 shows:















Organizing International Conferences & Annual Congresses

















- Recognized by organizers, global associations, domestic federations, publications
- Full service/team support including Operations, Marketing, Digitalization, Sales and Financial/Budgeting Control

# **Professional Conference Organizer** | Conference's experiences onsite



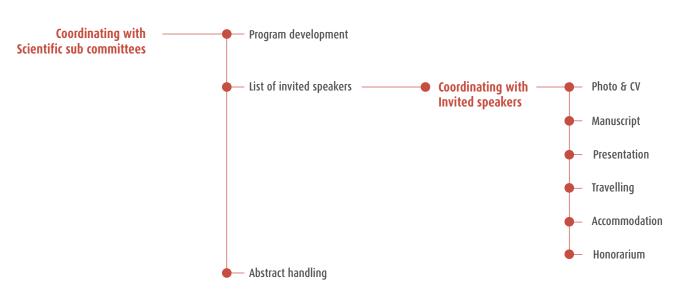
# Professional Conference Organizer | Step of works



# Finance & Budget



# **Scientific Sessions**





# **Abstract Management**





# Sales & Marketing | Sponsorship

Sponsor Benefits	Platinum 10,000 USD (350,000 THB)	Gold 7,500 USD (262,500 THB)	Silver 4,500 USD (157,500 THB)	Exhibition 1,200-1,800 USD (42,000–63,000THB)
Opportunity to host pre-congress workshop	Include	-	-	-
Symposium	30 minutes 1 <sup>st</sup> Priority	30 minutes 2 <sup>nd</sup> Priority	15 minutes 3 <sup>rd</sup> Priority	-
Coffee Break	1 Slot Coffee break	1 Slot Coffee break	1 Slot Coffee break	-
Exhibit space	12 sq m	8 sq m	4 sq m	4 sq m
Exhibitor registrations	6	4	2	2
Logo displayed on conference venue	include	include	include	-
Logo on the website	include	include	include	
Logo on the bag	include	include	include	
Bag insert	include	include	include	
Advertisement	Full page	Full page	Full page	-
Additional sponsor options	First priority	Second priority	Third priority	Forth priority





### PR plan

E-marketing

Press release

Newsletter

E-blast

Web link exchange

Road show

Website

Souvenir



Invitation to submit an Abstract

Marketing &

**Public Relations** 



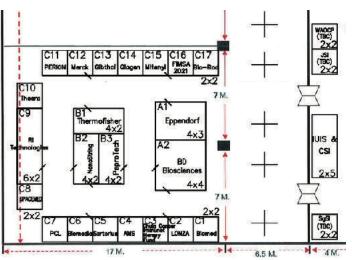


### **Pre-registration**



### **ON-SITE** registration





Sample floor plan of the exhibition and poster area

# Professional Conference Organizer | Auxiliary Services







Meeting Room & AV setup

**Venue Decoration** 

**Onsite Management** 







# **Professional Conference Organizer |** Social Events







# **Professional Conference Organizer** | Conference Materials







# **Professional Conference Organizer |** Sample Webinars (Online Conferences)







ประธานเจ้าหน้าพื้นริพาธ

ນວີພັກ ຫຼືລແທນນັ້ນ ຈຳກັດ











คุณวัติษฐ์ อึ่มคิดชา

ประชานกลุ่มสุดสาเพารรมอาหาร สภาสตสานกรรมแห่งประเทศไทย

# OUR WORLDWIDE PARTNERS & SUPPORTERS

### **Organizing Partners**

Member of





















### **Government Supporters**





























































### **Association Supporters**























































































# **OUR Core Values**

### **Passion**

We love what we do and we do it with conviction and passion.

### **P**rofessionalism

Our professional attitude is the foundation of our success.

### Planning and Process

We plan our work and work our plan.

### Flexibility

We are flexible in our thinking and way of work.

### Teamwork

Talent can win games, but teamwork wins championships.

### Loyalty

We care about VNU Asia Pacific and VNU Asia Pacific cares about us.

### Respect

We treat others the same way as we want to be treated.

### Happiness

There is little success where there is little laughter.





# **CONTACT US**

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